



First Medical Ecosystem with Blockchain

Introduction



About MediConCen

- **MediConCen** is an insurtech founded in 2018 that **automates insurance claims and make insurance usable** for insurance companies, medical networks and clinics using **Hyperledger Blockchain**.

MediConCen in Numbers

- We are serving over **600K+** customers through **10 partner insurers** including **BOC, China Life, Taiping and BlueCross**.
- **1st in Asia** Blockchain medical ecosystem
- **2** medical networks and **1000+** doctors connected
- Further **10 partners** in pipeline with NDA signed
- **Only corporate member of Linux Hyperledger** among Hong Kong insurtech

Our Team



William, CEO & Co-founder, FSA

- Founding Member of Zhong An International
- Co-founder of FWD Insurance's digital channel



Kelvin, COO & Co-founder, FRM

- Serial Entrepreneur



Jenny, CDO & Co-founder, MEcon

- Ex i-Banker



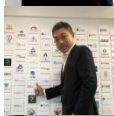
David Wong, Director & Advisor

- Ex CEO of insurers incl. FWD, Manulife



Ben Ng, Director & Advisor

- Ex CMO of insurers, incl. Chubb, Bowtie



Clifford Yang, Director & Advisor

- Ex chairman of California Insurance



Teresa Lai, Senior Consultant

- Ex CFO of insurers

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MediConCen

Hong Kong

Category: **Biotechnology & Healthcare**

Year founded: **2018** • CEO: **William Yeung**

Key backers: **Cyberport, ParticleX**

MediConCen uses blockchain technology to automate medical insurance claims. By using digital signatures and smart contracts, the startup claims it can reduce fraud. MediConCen says it has over 600,000 users, who are connected to over 900 doctors. Investors include Hong Kong government-backed Cyberport and accelerator ParticleX.

Forbes Asia 100 TO WATCH



Gen.T

Introducing The Gen.T List

The annual Gen.T List recognises 300 leaders of tomorrow who are shaping Asia's future. They are the trailblazing entrepreneurs and creatives who are driving positive impact and catalysing change in Asia



Finance & Venture Capital

For making medical insurance more efficient

William Yeung

CO-FOUNDER AND CEO, MEDICONCEN
LOCATION: HONG KONG

[READ MORE](#)

The medical insurance market is woefully inefficient, with medical professionals and insurers often relying on paper documentation, and customers struggling to make claims. With MediConCen, William Yeung aims to fix all that. Storing records on the blockchain, which guarantees their authenticity, [MediConCen](#) connects doctors with insurance companies and allows patients to make claims efficiently.

Technical Strength



超级账本2020年第二季度中国贡献榜

超级账本 Hyperledger超级账本 7月21日



感谢所有为超级账本项目作出贡献的人们，本贡献榜统计中国籍开发者在超级账本项目下的贡献并定期公布，期望贡献者为大众所知。

如果贡献统计，可贡献，并本次公布一、代码

Hyperledger Fabric		
贡献者及姓名	贡献次数	所属机构
Caod123 (曹晓华)	21	IBM
Wenjianqiao (乔文剑)	16	IBM
Davidkhala (刘宇翔)	11	医结
DereckLuo (罗崇昕)	10	IBM
Hellosmallstone (吴旭)	6	众享金联
WuyingjunRepo (吴迎俊)	4	中国移动
Bjzhang03 (张保佳)	3	小米
Dexhunter (许迪星)	3	西交利物浦大学
Guoger (郭剑南)	3	IBM
Kevinxiong2018 (熊鹰)	1	新供给科技
Pengisgood (彭洪伟)	1	纸贵科技

Top 10 code contributor to global hyperledger blockchain in greater China



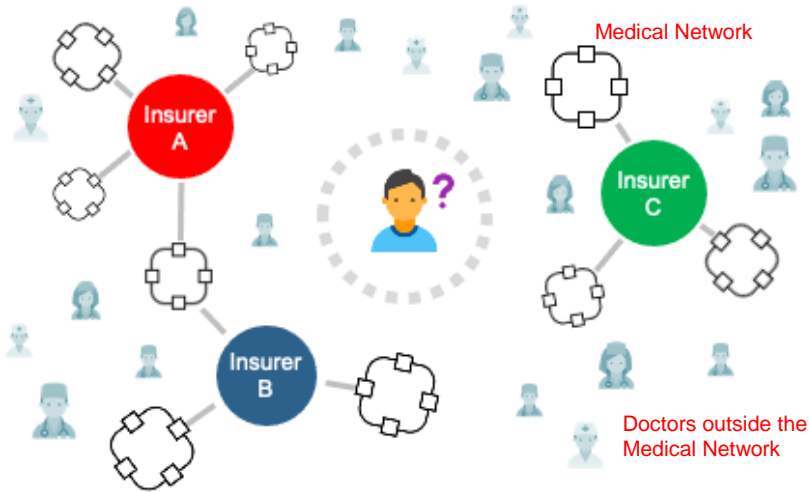
Only appointed instructor in government eKYC solution lamSmart's training courses



Pain Points of the Medical Insurance



Outpatient



- Cashless network only 10% coverage
- Long settlement
- Too many systems

Inpatient



Manual

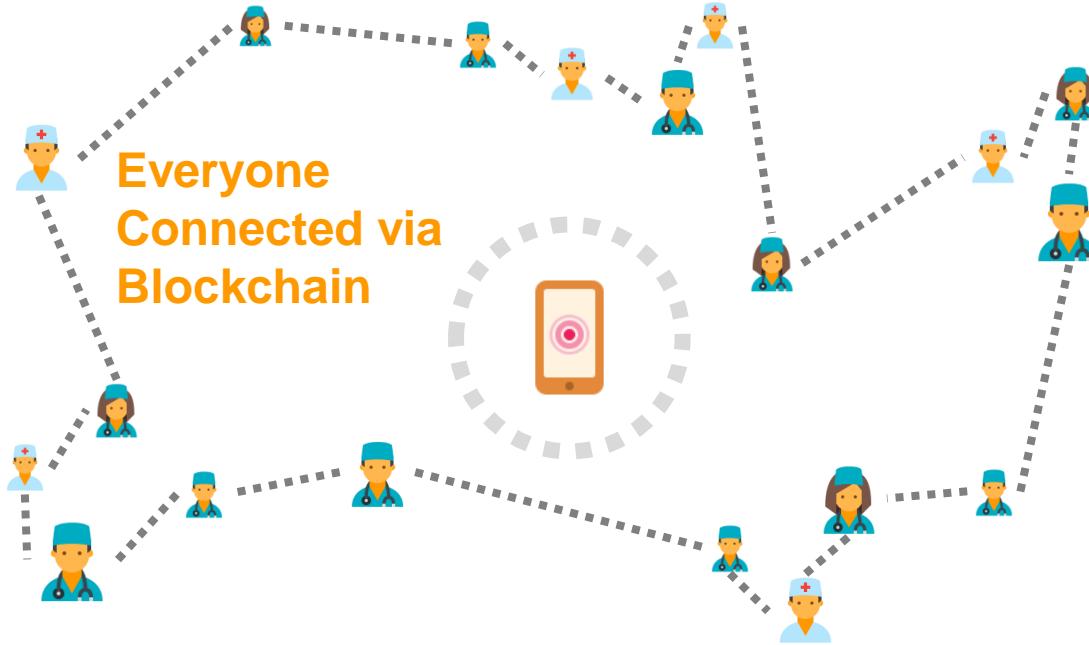


Cash still needed
even fully insured



Cross border medical
restricted by Forex
Issue, esp RMB

Our Solution & Business Model



**INCLUSION
OF ALL NETWORKS
AND DOCTORS**

**AUTOMATED BY
SMART
CONTRACT**

**SINGLE OPEN
PLATFORM**

Revenue Model : Fee per claim & fixed fee from Insurers

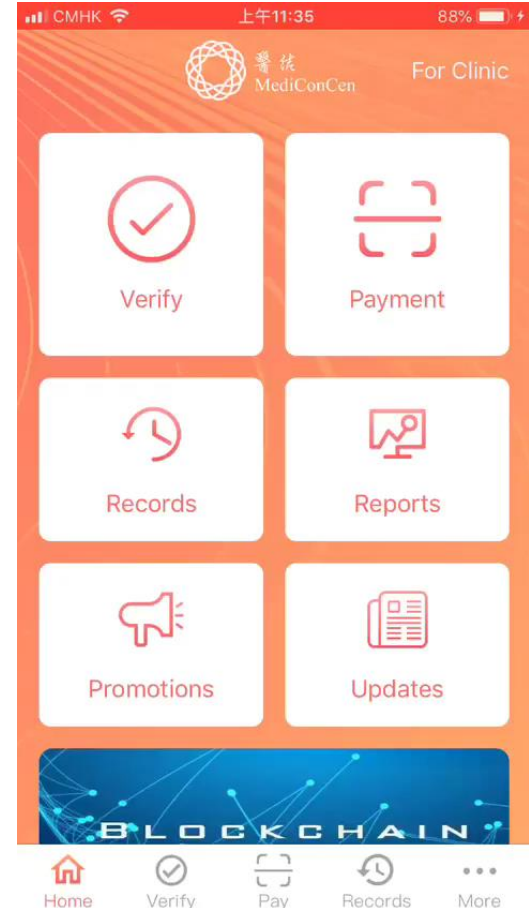
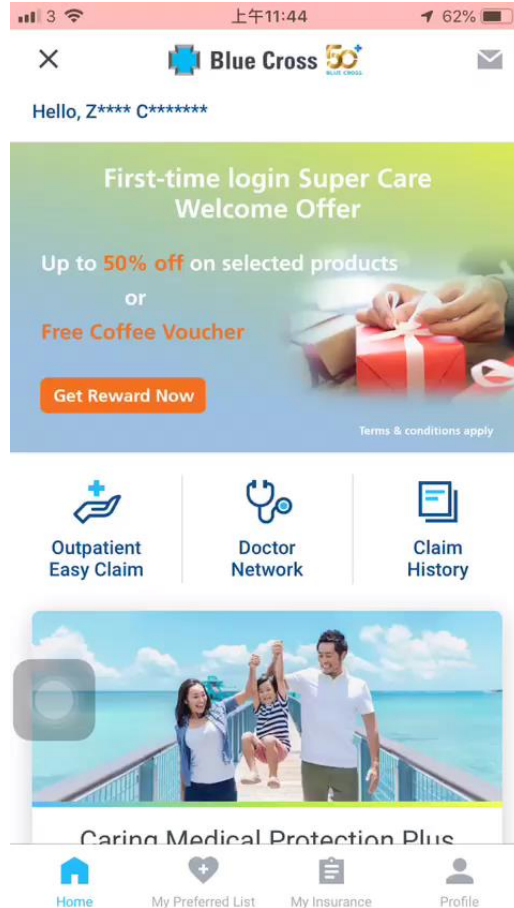
Outpatient Demo

Patient App by Blue Cross

<https://mediconcen.com/bc.mp4>

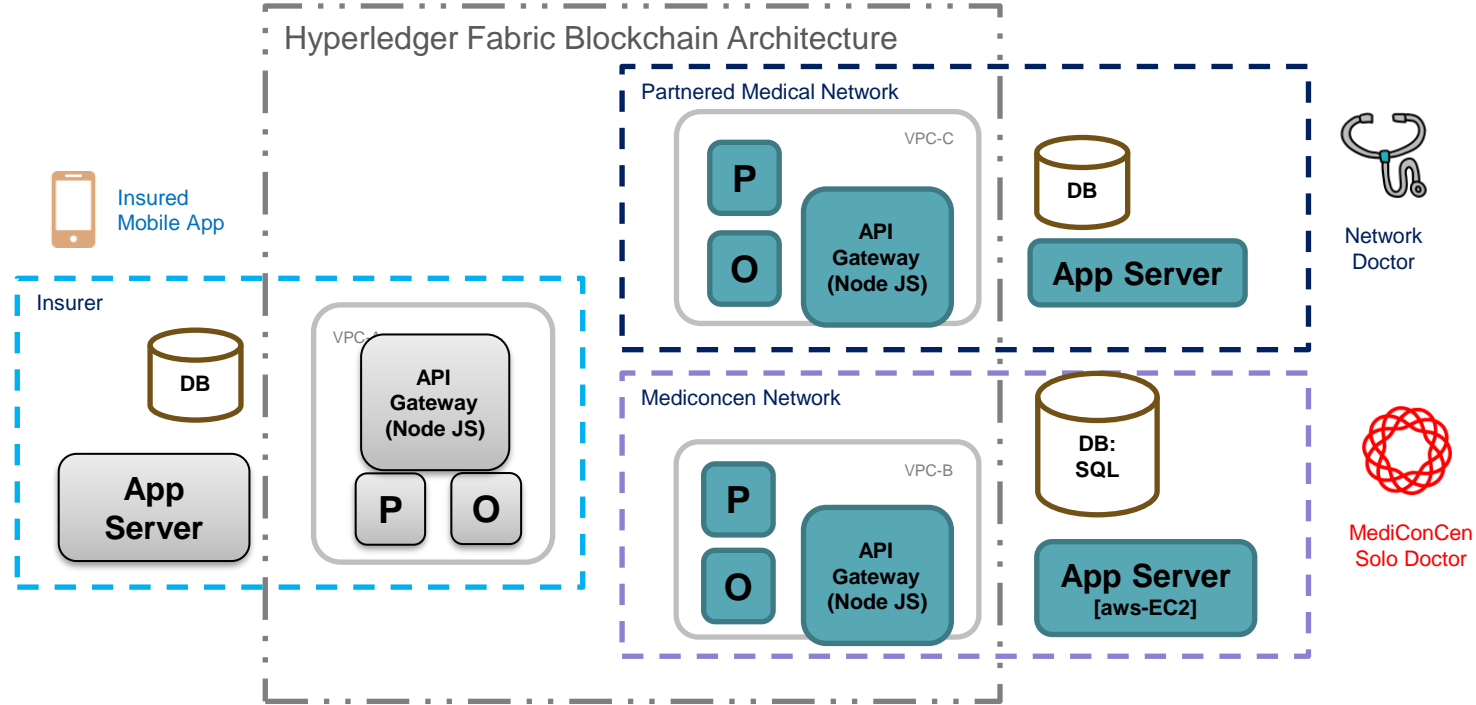
Clinic App by MediConCen

<https://mediconcen.com/mcc.mp4>





Architect



P: Peer Node, O: Orderer Node