



WIZPRESSO 濃說科技

A Rapidly Growing RoboBanker SaaS Platform

Transforms Capital Markets Workflows | Empowers All Stakeholders

Cyberport x OGCIO Presentation

14 December 2021

Wizpresso

GLOBAL FINANCIAL CENTERS

Hong Kong is well-positioned to become the world's No.1 Global Financial Center

Top 5 Global Financial Centers (2021)

Rank		Center	Rating
1		New York	762
2		London	740
3		Hong Kong	716
4		Singapore	715
5		San Francisco	714

HONG KONG
Ranked 3rd
by GFCI in 2021

CAPITAL MARKETS

Hong Kong, Shenzhen, Shanghai are amongst the top IPO markets globally

Top 10 largest global IPO markets in 2019*

Rank	Stock Exchanges	Total IPO raised in 2019 (US\$ million)	Number of IPOs
1	Hong Kong	34,047.5	127
2	Nasdaq	24,728.9	126
3	New York	22,589.9	34
4	Shanghai	12,273.3	47
5	Shanghai Star	8,058.0	55
6	London	6,191.0	14
7	Shenzhen Small & Medium Enterprise	4,281.5	21
8	Frankfurt	4,199.0	5
9	Shenzhen ChiNext	3,877.6	47
10	OMX Stockholm	3,804.1	7

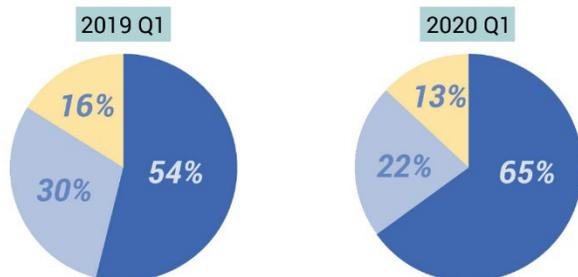
Greater China
US\$62.5bn raised
297 IPOs in 2019

Growing IPO Market - IPO transactions dominate the need for verification and Asia is growing to become the world's top IPO market

Highest Regulatory Standards – HKEX and SFC have the highest regulatory standard globally for verification

New HKEX IPOs by region

■ Mainland China ■ Hong Kong & Macau ■ Other places



Geopolitical Risks - 22 July 2021

Wall Street banks redirect China IPOs to Hong Kong after Didi shock

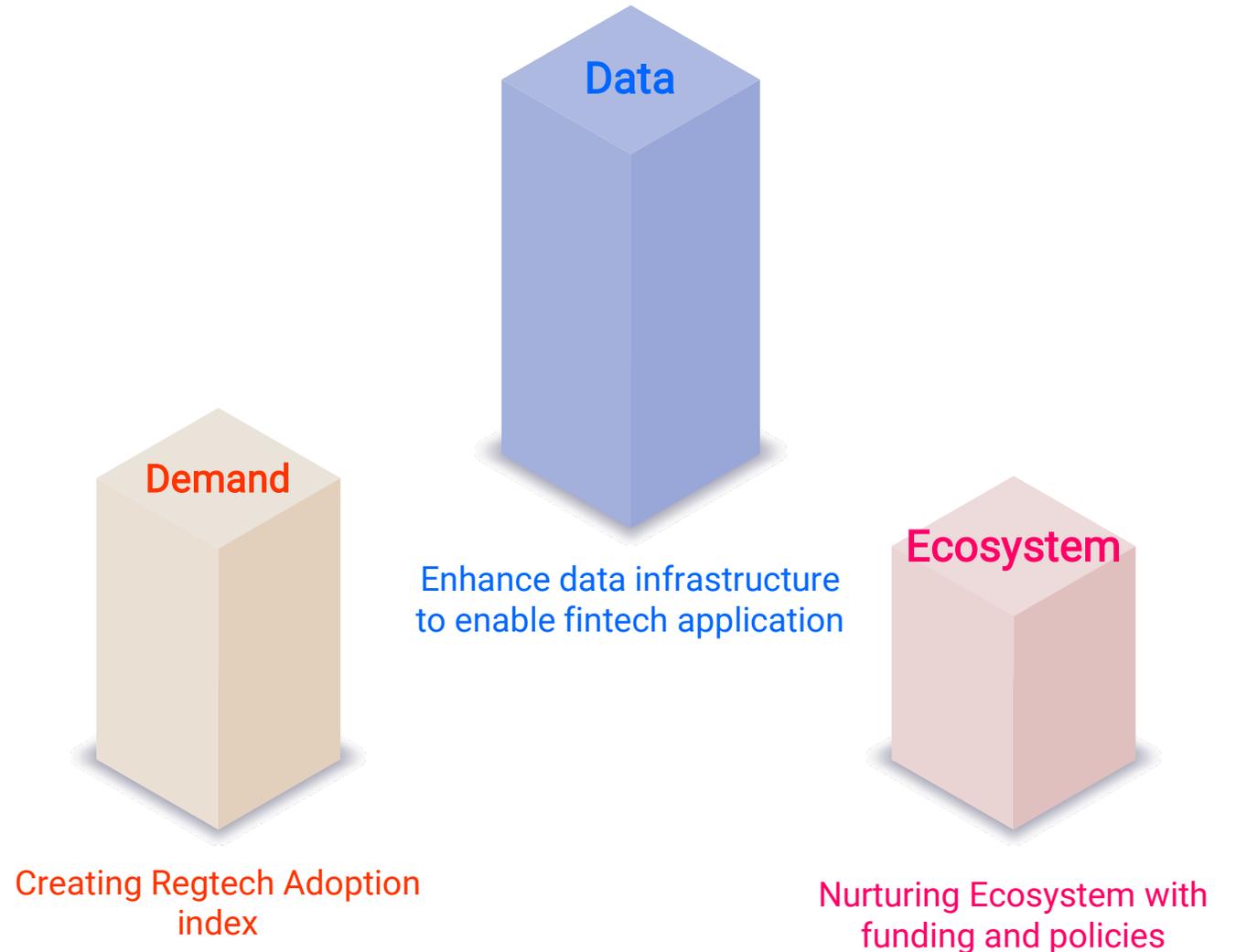
Beijing's new cyber security rules sever lucrative flow of listings to New York stock market

Mainland companies dominate IPOs – With growing China-US tensions, more mainland companies choose to list in Hong Kong



HKMA Unveils “Fintech 2025” Strategy

- Financial Sector to adopt technology comprehensively by 2025
- Deliver fair and efficient financial services for the benefit of HK people and economy



THE PROBLEM

The preparation of IPO disclosures is **inefficient, costly, and time-consuming**



COST OF AN IPO

5-7%

of the size of offering



SELL-SIDE
STAKEHOLDERS

>15

parties are involved in
an IPO



PICKING PLACE
OF ISSUANCE

Cost and **Time** are
the top considerations
for the issuer



AN ISSUANCE
CAN TAKE

4-12

months



EXECUTION

>75%

of the issuance
process is manual



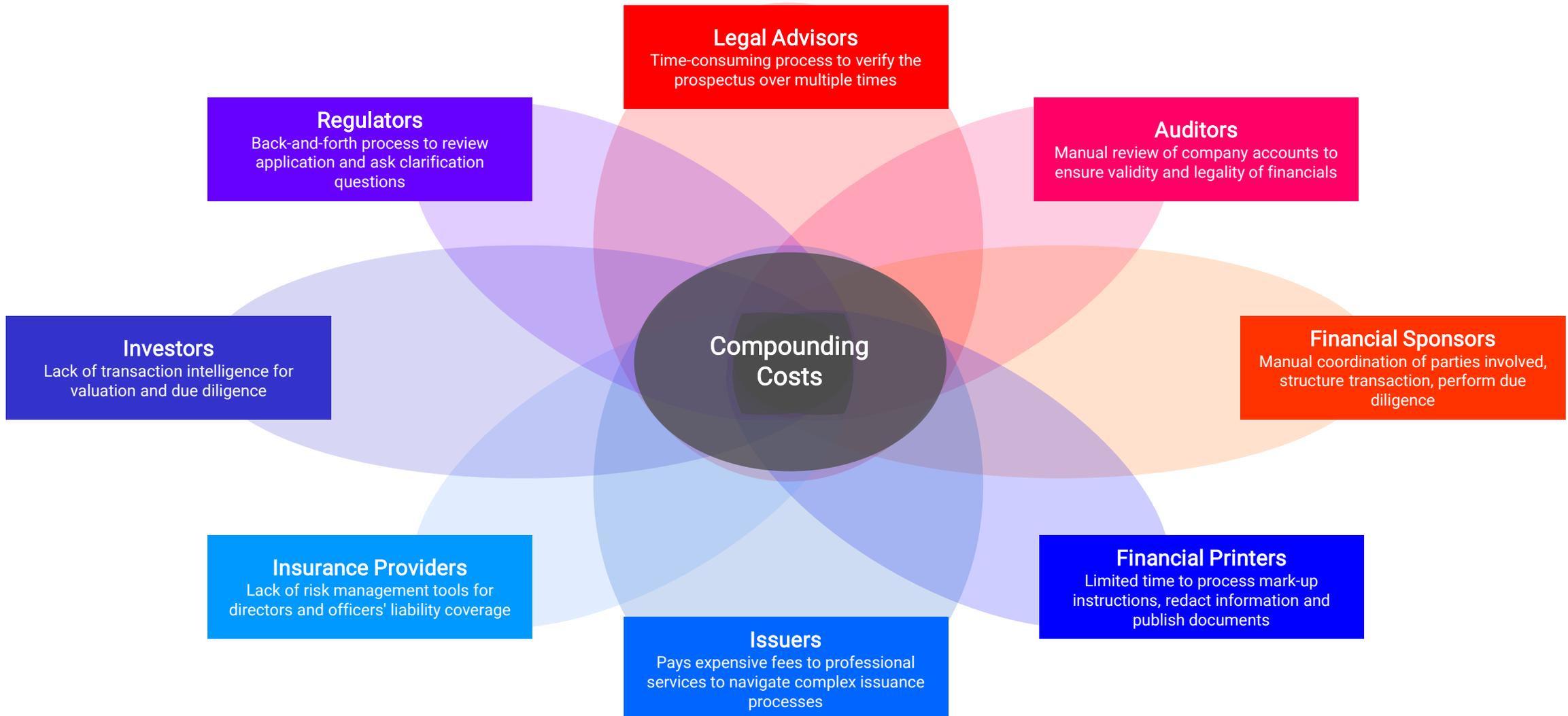
DIRECT LISTING

<1%

of companies have
gone for Direct Listing

PAIN POINTS

The inefficiency is compounded by complex workflows and communication barriers



IPO DUE DILIGENCE

The issuer must confirm all disclosures are accurate and not misleading

THIS DOCUMENT IS IN DRAFT FORM, INCOMPLETE AND SUBJECT TO CHANGE AND THAT THE INFORMATION MUST BE READ IN CONJUNCTION WITH THE SECTION HEADED "WARNING" ON THE COVER OF THIS DOCUMENT.

SUMMARY

This summary aims to give you an overview of the information contained in this document. As it is a summary, it does not contain all the information that may be important to you and is qualified in its entirety by and should be read in conjunction with the full document. You should read the whole document before you decide to invest in the [REDACTED]. There are risks associated with any investment. Some of the particular risks in investing in the [REDACTED] are set forth in the section headed "Risk Factors" of this document. You should read that section carefully before you decide to invest in the [REDACTED].

FACT

Ant's origins date to 2004 when Alipay was created in the nascent days of e-commerce to solve the trust issue between buyers and sellers in online transactions. Our innovative payment solution bridged the trust gap, facilitated online transactions and underpinned the development of e-commerce in China. Having pioneered digital payments in China, we have since expanded our service offerings through technology and innovation to enable digital finance for consumers and businesses.

OPINION

Trust is the cornerstone of all commercial activities and is at the core of what we do. Our story is one of building trust through innovation and technology. We enable participants in commercial activities, including consumers, businesses and partners, to build and strengthen trust among each other. As each participant's trusted status grows, doing business becomes easier for everyone, ultimately contributing to a vibrant economy. In the process, we have become a platform deeply trusted by consumers, businesses and partners. We believe our new technologies, including our blockchain solution that we call AntChain, will continue to strengthen the foundation of trust in this digital era.

Innovation is in our DNA. We believe our relentless focus on innovation is the only way to serve our customers' evolving needs. Being at the forefront of innovation provides us with the means to enhance our leadership position.

In 2011 our predecessor company was spun off from Alibaba. This origin and continued affiliation with Alibaba is a source of strength as well as purpose. Hence, we and Alibaba

Risks of a poor verification process:

Failure to issue financial securities

Inaccurate or misleading information may lead to delays in obtaining approvals from regulators

Risk of litigation

Lawsuits can be brought against the disclosing company or directors from misled investors and governing bodies

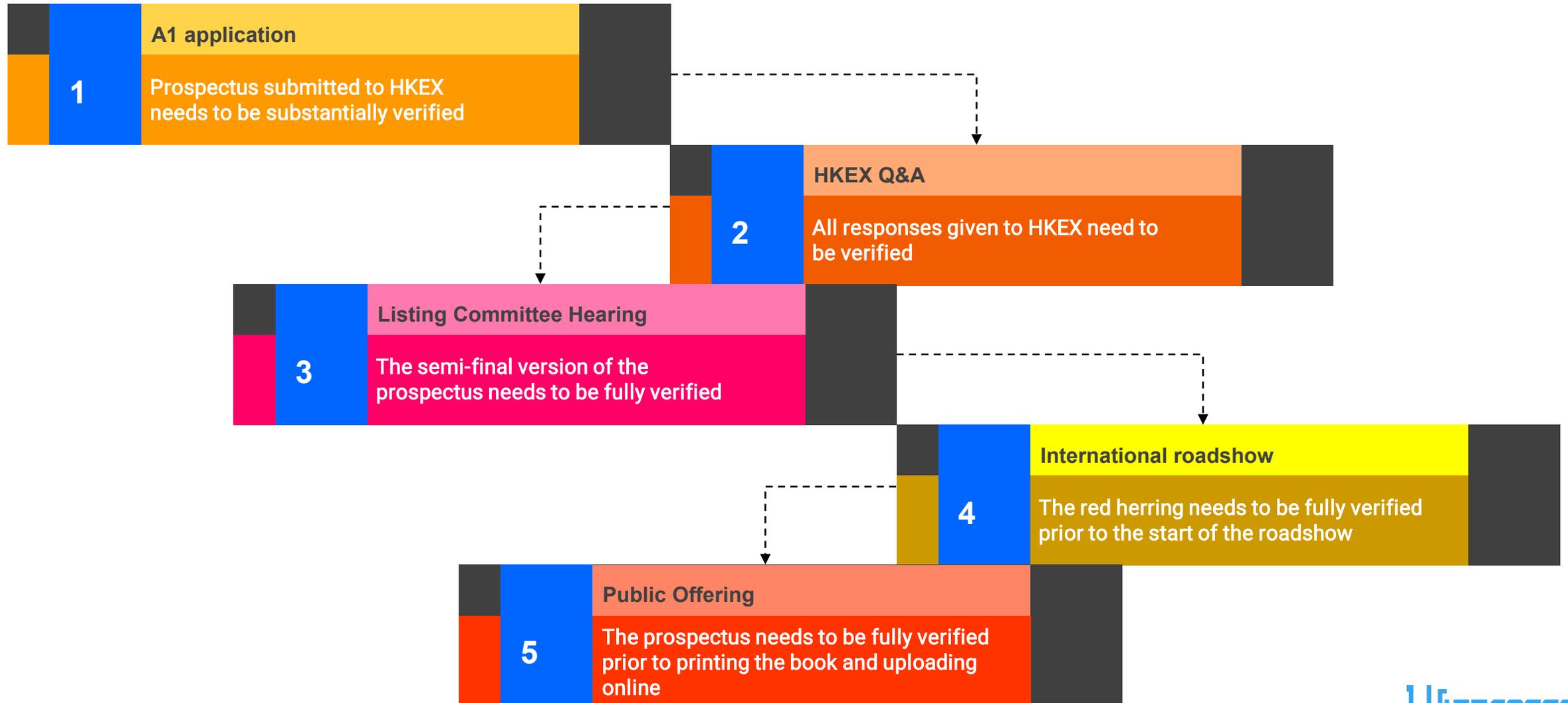
Reputational damages

Brand damage and loss of trust from the market, investors, and regulators



IPO VERIFICATION

The prospectus is manually verified at least 5 times for each Hong Kong IPO



OUR PLATFORM

AI-Powered SaaS platform underpinned by cutting edge technology scalable on cloud

Search

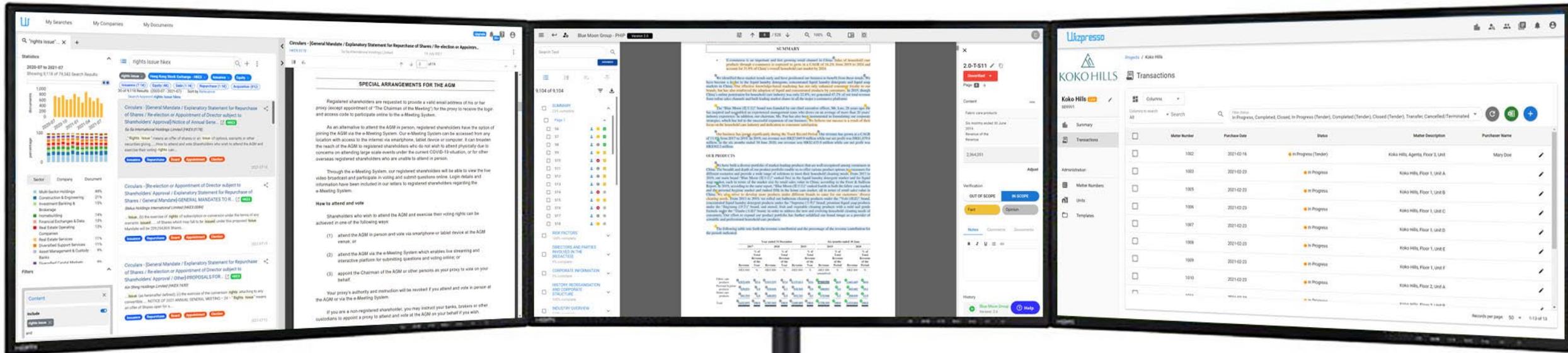
Data extraction & comprehension powered by deep learning

Factify

Verification recommendation engine and data mapping model

Compose

Document automation software with secured data protection



Used by

Investor

Sponsor

Regulator

Adopted by

Auditor

Legal Advisor

Printer

Empowering

Legal Advisor

Issuer

CASE IN POINT: FRESHFIELDS

Proven solution transformed the IPO verification process in a collaborative workspace

Save up to 75% time by automating information box up and verification

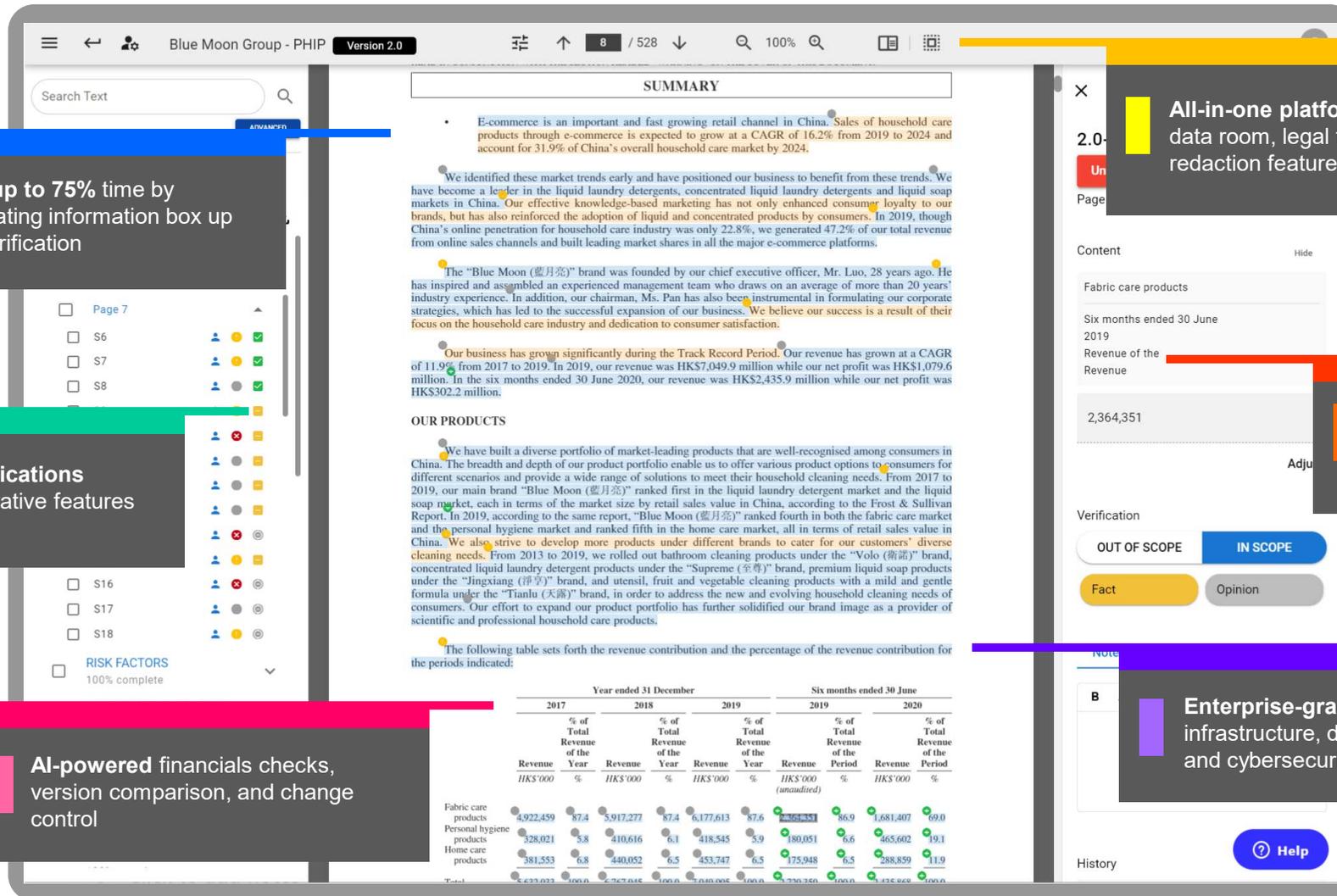
Eliminated communications barriers with collaborative features

AI-powered financials checks, version comparison, and change control

All-in-one platform with virtual data room, legal term check, and redaction features

Self-learning AI with recommendation capabilities

Enterprise-grade cloud infrastructure, data encryption and cybersecurity



The screenshot displays a document titled "Blue Moon Group - PHIP" (Version 2.0) with a search bar and navigation controls. The main content area shows a "SUMMARY" section with text about e-commerce in China and the company's product portfolio. Below the text is a table with financial data.

	Year ended 31 December				Six months ended 30 June					
	2017		2018		2019		2019		2020	
	Revenue	% of Total Revenue of the Year	Revenue	% of Total Revenue of the Year	Revenue	% of Total Revenue of the Year	Revenue	% of Total Revenue of the Period	Revenue	% of Total Revenue of the Period
	HK\$'000	%	HK\$'000	%	HK\$'000	%	HK\$'000	%	HK\$'000	%
Fabric care products	4,922,459	87.4	5,917,277	87.4	6,177,613	87.6	2,364,351	86.9	1,681,407	69.0
Personal hygiene products	328,021	5.8	410,616	6.1	418,545	5.9	180,051	6.6	465,602	19.1
Home care products	381,553	6.8	440,052	6.5	453,747	6.5	175,948	6.5	288,859	11.9
Total	5,632,033	100.0	6,767,945	100.0	7,049,905	100.0	2,720,350	100.0	2,435,868	100.0

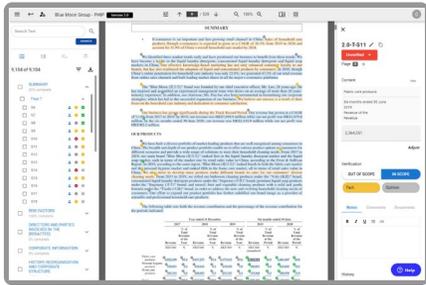
The interface also includes a sidebar with document navigation (Page 7, S6, S7, S8, S16, S17, S18, RISK FACTORS), a verification status bar (OUT OF SCOPE, IN SCOPE, Fact, Opinion), and a help button.

USE CASES

Comprehensive application of AI across banks, law firms, and corporates

Legal Due Diligence

Save 75% time from verification of IPO prospectuses and regulated disclosures



KING & WOOD
MALLESONS

Market Research

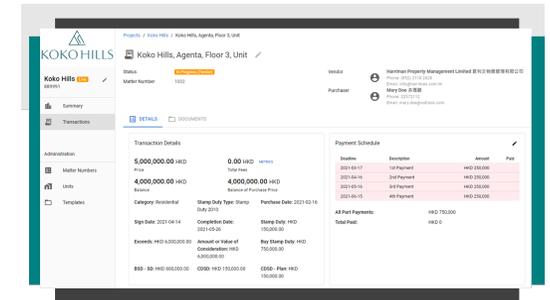
Leveraged big data to anticipate changes in consumer preference and sentiment



CREDIT SUISSE

Deal Automation

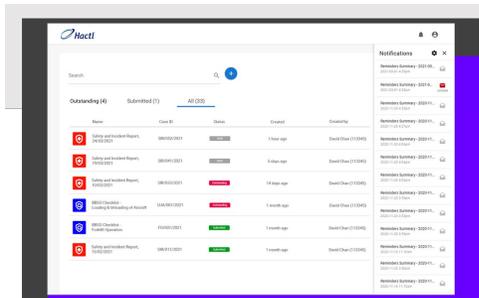
Saving up to 60% time per transaction for lawyers



DEACONS
的 近 律 師 行

Insurance Documentation

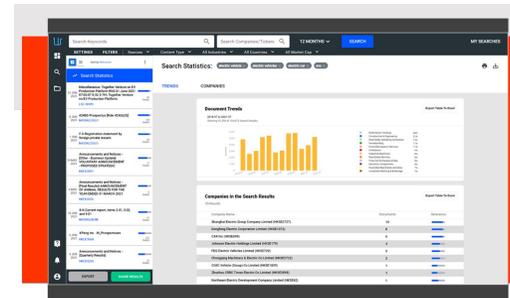
Automated workplace safety reporting and insurance claims filing



Hactl

Thematic Indexing

Empowered index manager to create dynamic ETFs using NLP

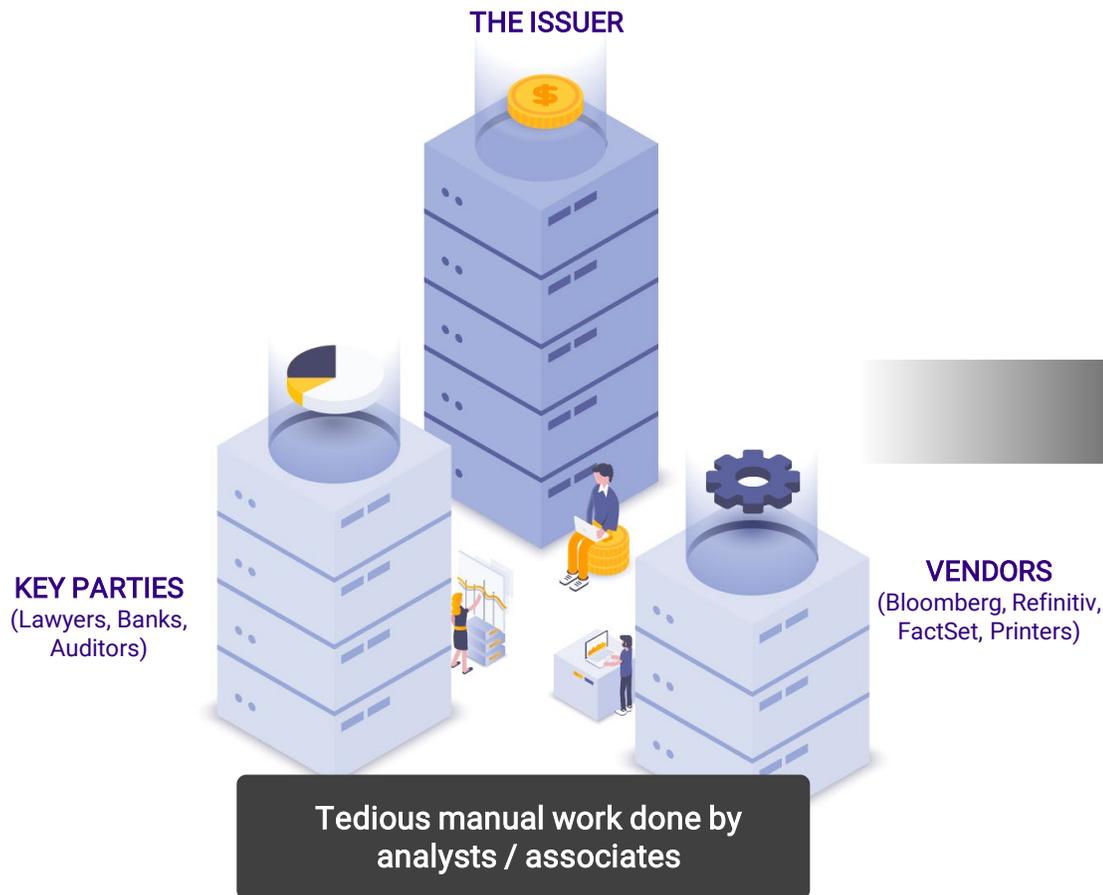


恒生指數
HANG SENG INDEXES

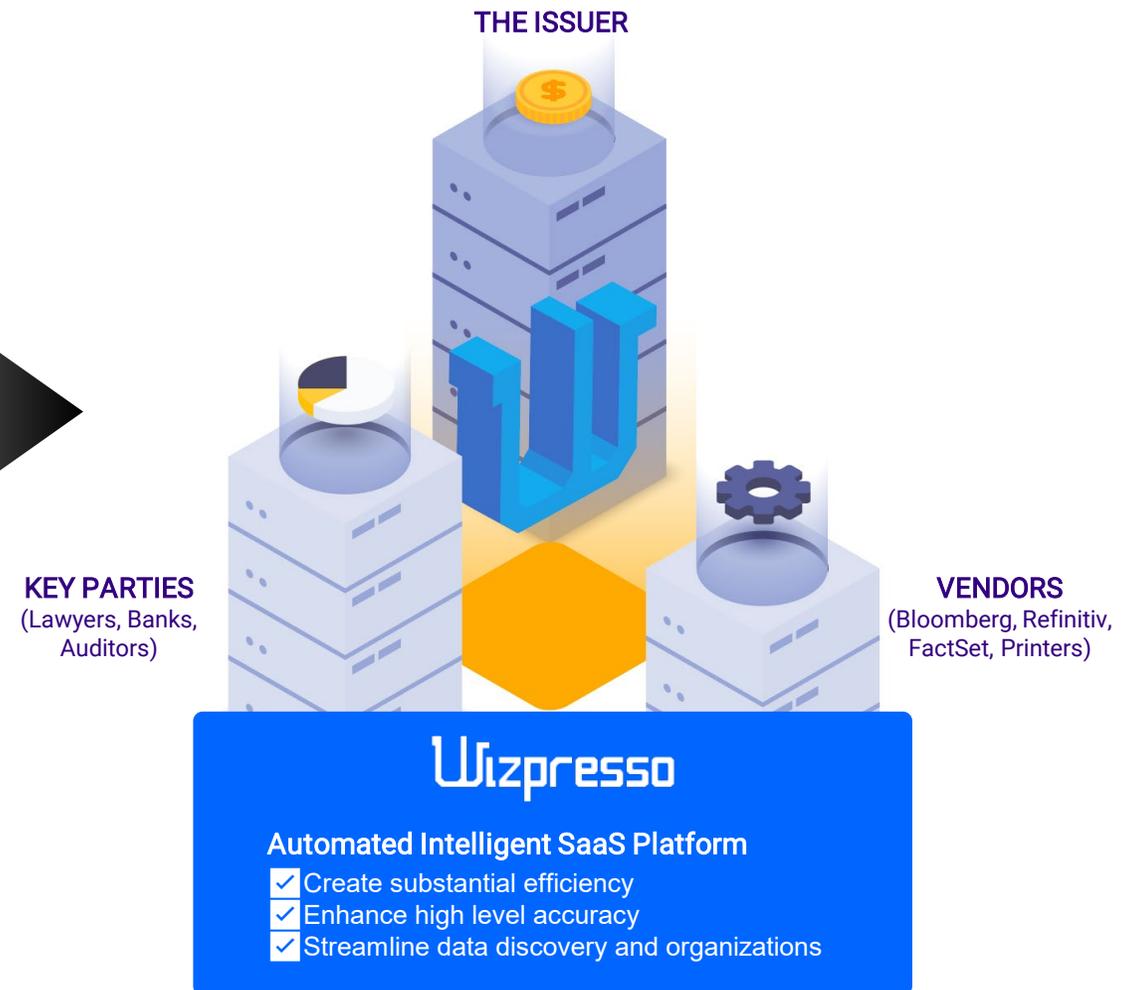
OUR VISION

Wizpresso will be the next gen RoboBanker SaaS transforming the capital markets ecosystem

CURRENT TRANSACTION



FUTURE TRANSACTION



SURFACE WEB

Information you find with free search engines

Wizpresso

- ▶ Wikipedia
- ▶ News
- ▶ Youtube
- ▶ Twitter
- ▶ Weibo
- ▶ Facebook

4%

DEEP WEB

Not accessible to surface web crawlers but contains valuable data

- ▶ Government reports
- ▶ Procurement documents
- ▶ Tender submissions
- ▶ Company filings
- ▶ Legal agreements
- ▶ Firm-specific repositories
- ▶ Regulatory disclosures
- ▶ Criminal records
- ▶ Land registry
- ▶ Credit history
- ▶ Bankruptcy data
- ▶ Purchasing patterns

In recent years, firms turn to alternative data for insights, but they are too **large and unstructured** for manual comprehension

90%

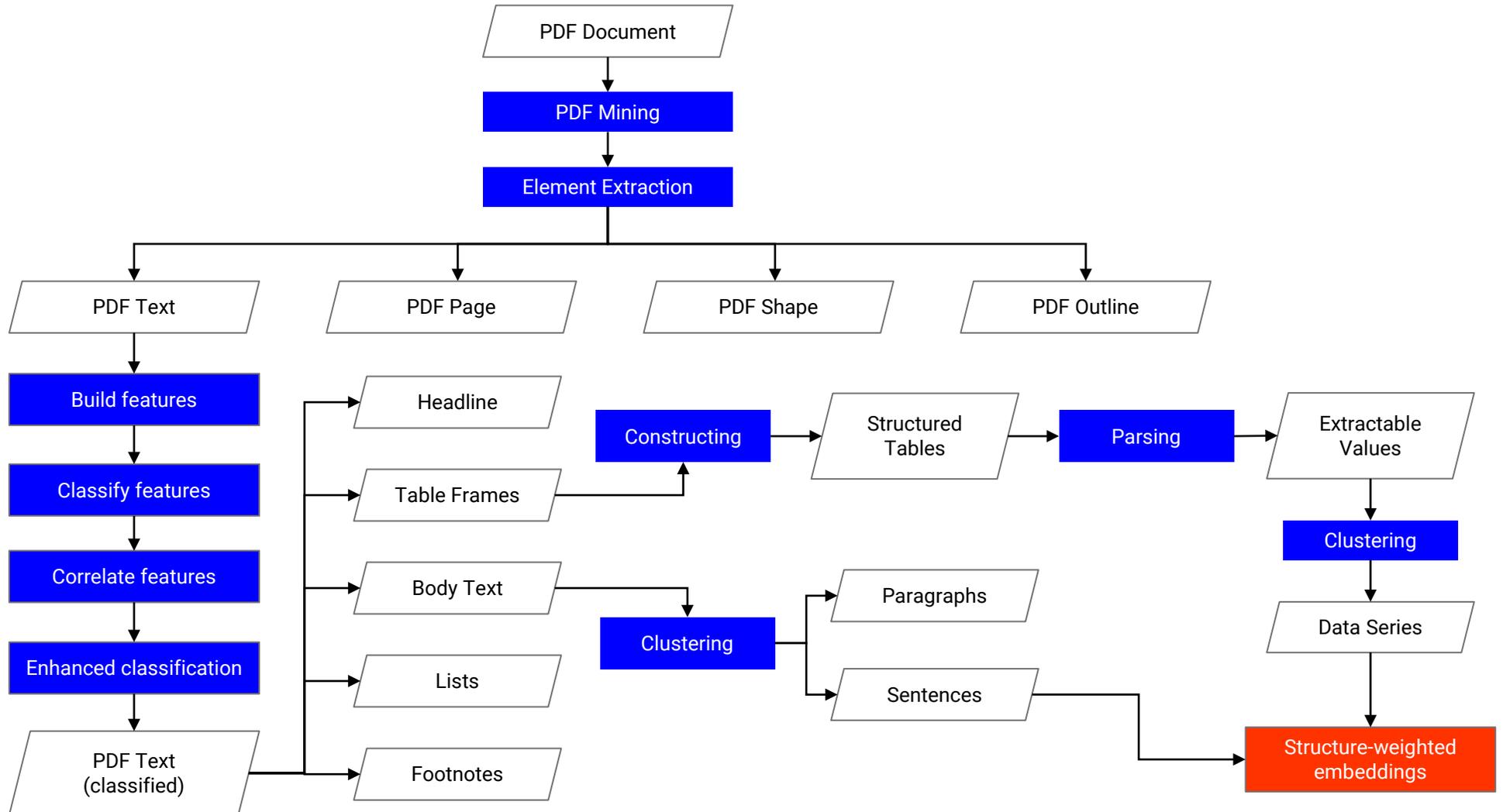
DARK WEB

Requires specific software for access

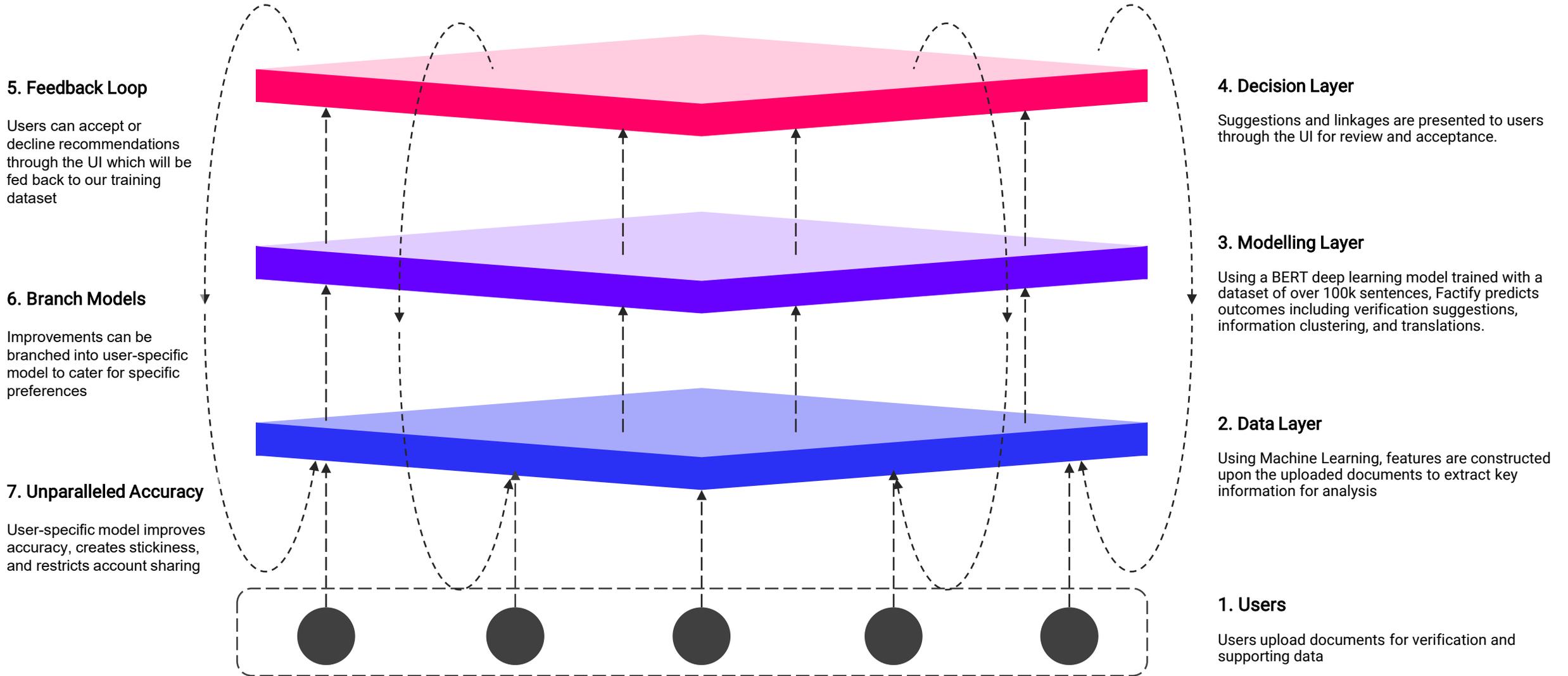
- ▶ Political protest
- ▶ Drug trafficking
- ▶ Illegal activities
- ▶ TOR

6%

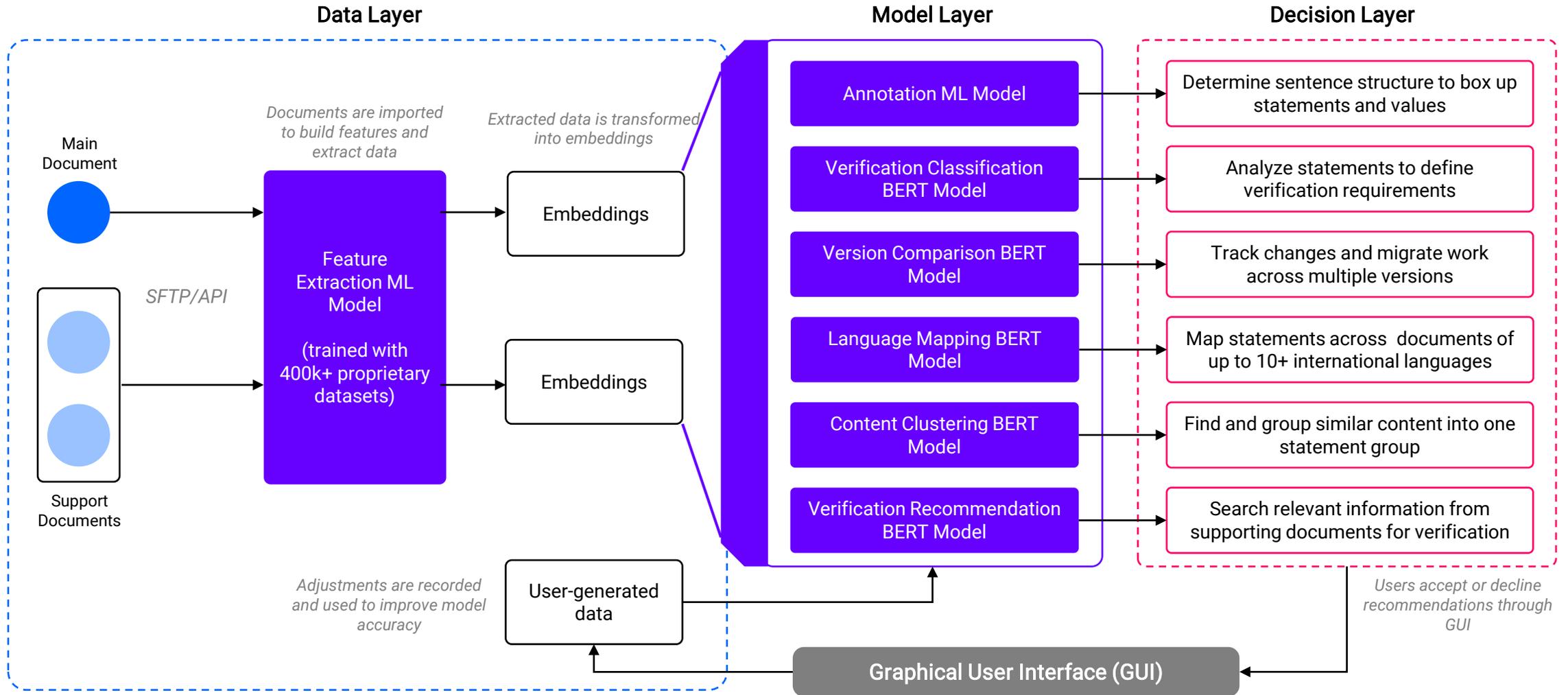
Extract structured data from unstructured document formats



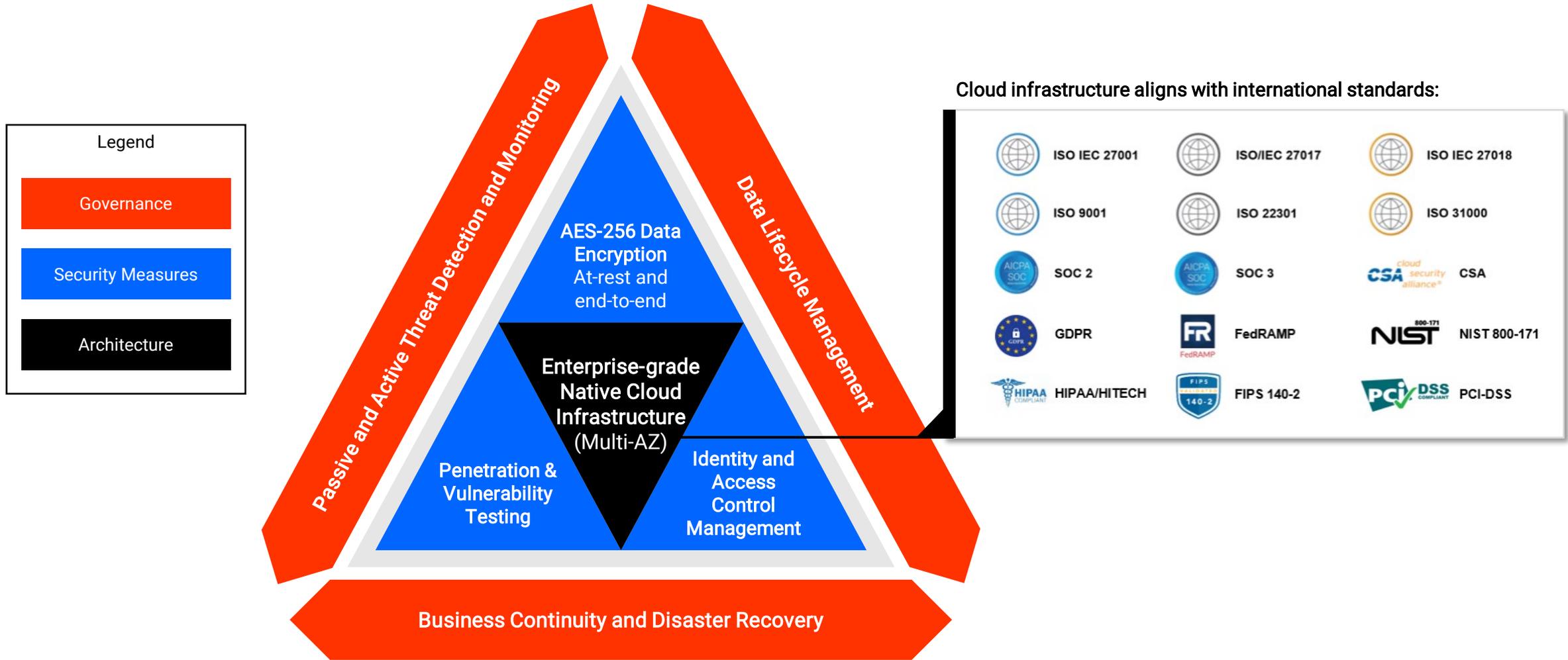
Empowers users to build personalized assistants and improve AI accuracy



Modular features enabling a seamless verification experience

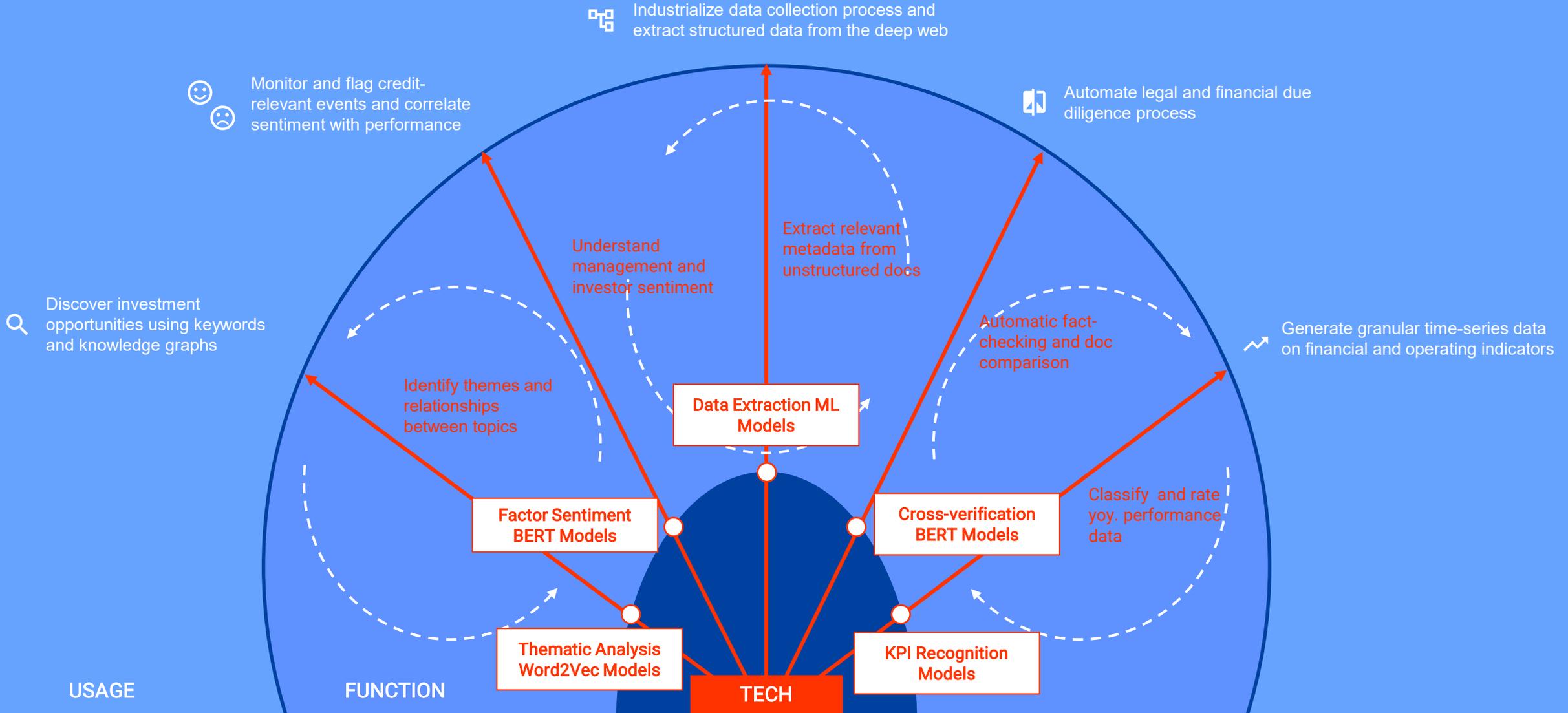


Enterprise-grade infrastructure capable of handling corporate-sensitive information



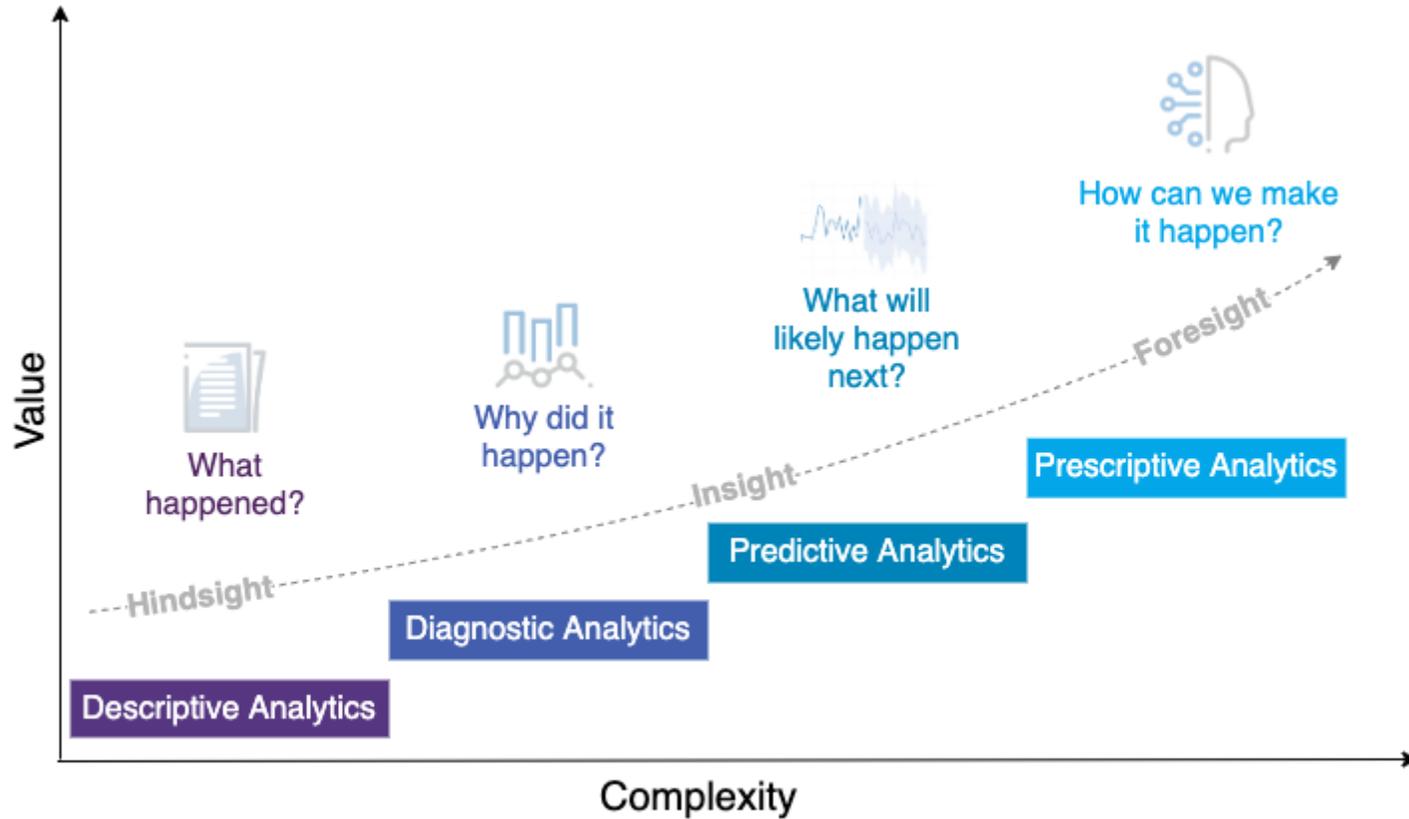
R&D FOCUSED

Our platform is underpinned by proprietary deep learning and NLP technologies



Move Beyond Spreadsheets

Four types of analytics



The 4 types of Data Analytics (Adapted from Davenport & Harris 2007 / Gartner 2012)

Analytics Process Automation

Decision support for building new infrastructure and investment

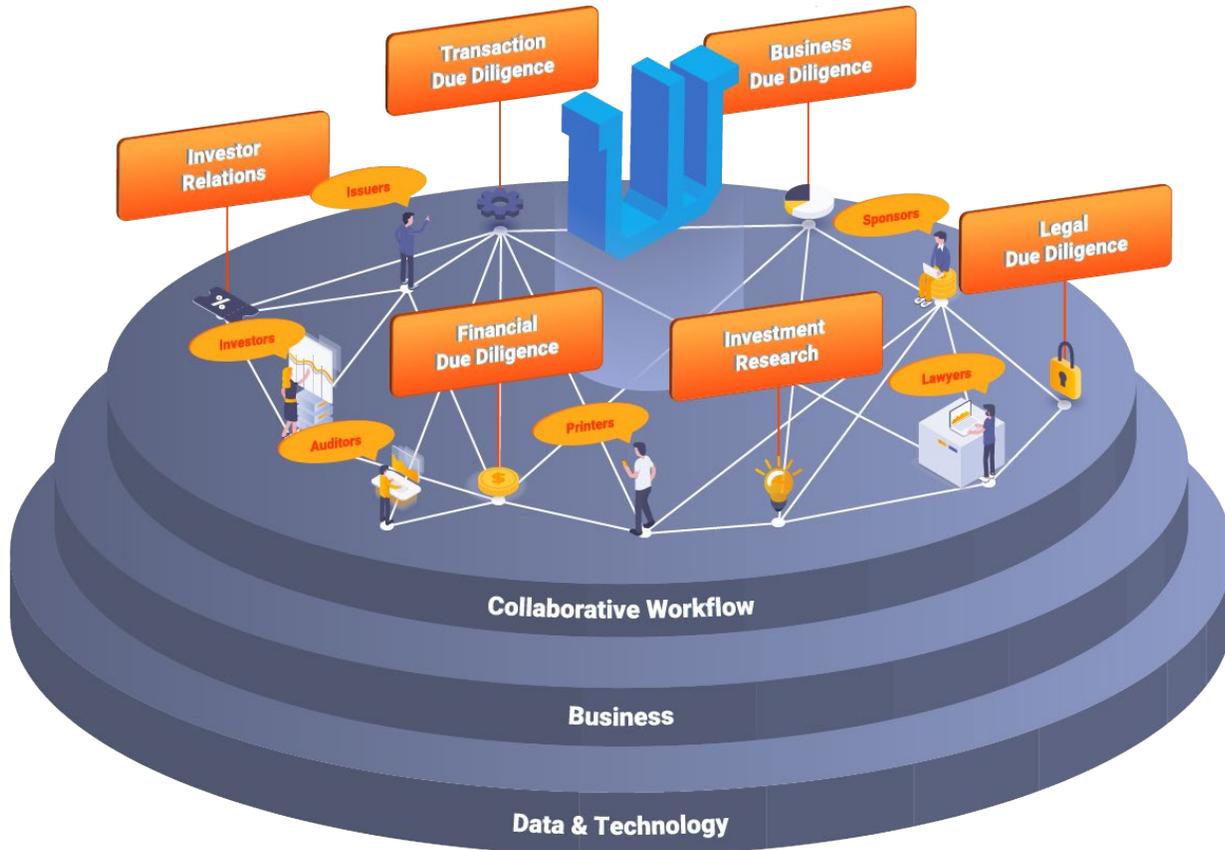
Predict financial crimes, such as Tax evasion and insider trading

Optimizing procurement and budgeting processes

Instant monitoring and evaluation of policy

ECOSYSTEM

Enabling numerous interactions among participants to generate network effects



Collaborative Workflow

We enable our users to collaborate with stakeholders and streamline processes using our platform, thereby increasing efficiency.

Business

We empower our clients to provide products and services using our technology. This includes white-labelled client portals and reports that drive client engagement.

Data & Technology

Our advanced technologies and massive data repository support our ecosystem. User interactions generate valuable data that allows us to improve service quality and enhance overall user experience.

Recognized as a FinTech and RegTech leader

Empowering thousands of professionals in finding insights and managing workflows every day.



IFTA Awards 2019 –
Big Data and Analytics
Platform



IFTA Awards 2020 –
RegTech Platform



ICT Awards 2020 -
FinTech Silver Award



ICT Awards 2021-
FinTech Grand Award



HKSTP EPIC 2021
FinTech Winner (1 out
of 600 startups)



etnet Fintech Awards
2020 – Outstanding
RegTech Platform



etnet Fintech Awards
2019 – Outstanding AI
Platform

Featured by



Forbes





Get started today

Wizpresso is a RoboBanker SaaS platform that aims to transform capital markets workflow and empowers industry stakeholders. We develop technologies underpinned by NLP and deep learning to automate legal, financial, and business due diligence. We deliver value to users by removing communication barriers between participants, improving sales capacity, and enhancing market transparency.

Our clients range from global investment banks and law firms to local enterprises. Wizpresso is recognized as an industry leader by etnet's Fintech Awards 2019 and 2020, IFTA Fintech Awards 2020 and 2021, and ICT Fintech Awards 2020. Visit wizpresso.com to learn more.

Contact hello@wizpresso.com to learn more

wizpresso.com